

Insurance Continuing Education Advisory Council meeting - July 15, 2020

Transaction Number	Transaction Date	Provider Name	Course Name	Course Group	Credits	Course Summary
44803550	6/12/2020	Pacific Life Insurance - Retirement Solutions Division	Client Conversations: IRAs in Today's Tax Environment- Webinar	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses Individual Retirement Account investment methods, funding an IRA, penalties, owner and beneficiary questions.
3369229840	6/12/2020	CEU Institute, Inc.	Understanding and Avoiding Fraud and Abuse in EMG Claims (1hr) Webinar	Adjuster	General: 1	The course addresses product knowledge of casualty and disability insurance. Discusses electro diagnostics, electromyograms, testing process and requirements, arm and shoulder nerve conditions, fraud and abuse and three case studies.
3369229840	6/12/2020	CEU Institute, Inc.	Understanding and Avoiding Fraud and Abuse in EMG Claims (1hr)	Adjuster	General: 1	The course addresses product knowledge of casualty and disability insurance. Discusses electro diagnostics, electromyograms, testing process and requirements, arm and shoulder nerve conditions, fraud and abuse and three case studies.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

359623307	6/13/2020	National Structured Settlements Trade Association	Medicare Set Aside	Adjuster	General: 1	The course addresses product knowledge of life and disability insurance. Discusses federal Medicare set-aside requirements, the history of Medicare and secondary payer statutes, conditional payments an federal right of recovery.
420473369	6/14/2020	National Alliance for Insurance Education and Research	Steering The Business Auto Coverage Form (Web)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses business auto coverage, forms, conditions, declarations and policy structure.
420473369	6/14/2020	National Alliance for Insurance Education and Research	Steering The Business Auto Coverage Form (Class)	Property & Casualty	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses business auto coverage, forms, conditions, declarations and policy structure.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

143833377	6/15/2020	American Online Insurance School, dba of Florida School of Insurance	The Ethics Narrative	Ethics	Ethics: 3	NAIC Uniform submission, 3 computer-based, self study ethics credit hours approved by Florida. Discusses insurance regulation, ethical agent actions, licensure, company appointments, license suspension and termination, policy regulation, due diligence and disclosure, fiduciary responsibilities, professionalism, confidentiality, policy replacement, and ethical sales practices.
1503641332	6/15/2020	AXA Equitable Life Insurance Company	Ethics - Responsibilities as a Producer (Webinar)	Ethics	Ethics: 1	The course addresses ethics. Discusses ethics definitions and principles, producer responsibilities, handling conflicts of interest, ethic standards and regulation.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

1925928267	6/15/2020	UNUM Group	Disability 101	Life	General: 2	NAIC Uniform submission, 2 web-based classroom credit hours approved by Maine. Discusses disability insurance and coverage, group versus individual coverage, short versus long-term disability policy features, taxation of benefits, and disability trends.
3334915924	6/15/2020	Pacific Life Insurance - Retirement Solutions Division	Client Conversations: Roth IRAs-Webinar	Life	General: 1	The course addresses product knowledge of life insurance. Discusses individual retirement accounts, plan ownership, and beneficiary distributions.
1307960177	6/16/2020	Pacific Life Insurance - Retirement Solutions Division	Client Conversations: IDK about NQAs-Webinar	Life	General: 1	The course addresses product knowledge of life insurance. Discusses individual retirement accounts, plan ownership, and beneficiary distributions.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

3422430841	6/16/2020	UNUM Group	Voluntary Benefits: Products & Strategies	Life	General: 1	NAIC Uniform submission, 1 web-based, classroom credit hour approved by Maine. Discusses a describing of voluntary benefit programs, product examples, and benefit enrollment.
3360566095	6/17/2020	Insurance Business Consultants, Inc.	Insurance Claims Considerations(web)	Property & Casualty	General: 4	The course addresses product knowledge of property and casualty insurance. Discusses motor carrier coverages, cyber liability, non-traditional programs and coverage, insured asset protection, transportation risks, and captive insurance options.
3360566095	6/17/2020	Insurance Business Consultants, Inc.	Insurance Claims Considerations	Property & Casualty	General: 4	The course addresses product knowledge of property and casualty insurance. Discusses motor carrier coverages, cyber liability, non-traditional programs and coverage, insured asset protection, transportation risks, and captive insurance options.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

3679032333	6/17/2020	Pacific Life Insurance - Retirement Solutions Division	Managing Risks in Retirement- Life Webinar	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses retirement planning, income sources, retirement income risk, risk management strategies, and one case study.
434102126	6/18/2020	Rural Community Insurance Company	2021 Fall Agent Update - PRF/Tools Webinar	Property & Casualty 1	General: The course addresses product knowledge of property and casualty insurance. Discusses the standard federal reinsurance agreement, Rural Community Insurance rain index and pasture fire insurance products, and RCIS tools.
2839285434	6/18/2020	Hartford Fire Insurance Company	Virtual Advanced Commercial Lines Program	Property & Casualty 10	General: NAIC Uniform submission, 10 classroom credit hours approved by Connecticut. Discusses workers' compensation, employers' liability, general liability, commercial auto, property, claims-made versus occurrence policies, cyber exposures, data breaches and three case studies.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

3167979496	6/18/2020	Pacific Life Insurance - Retirement Solutions Division	Conducting Business Ethically When Dealing with Senior Clients-Webinar	Ethics	Ethics: 2	The course addresses ethics. Discusses ethics basics and definitions, senior issues, state and federal statutes and regulations, best practices, and senior client transactions.
3081841294	6/19/2020	Pacific Life - Individual	The Development and Basic Structure of Indexed Universal Life	Life	General: 1	NAIC Uniform submission, 1 web-based classroom credit hour approved by California. Discusses indexed universal life, terms and concepts, and features.
788868032	6/22/2020	Consolidated Educational Services, Inc.	Private Financing: The Perfect Planning Strategy for Our Times Webinar	Life	General: 1	NAIC Uniform submission, 1 web-based classroom credit hour approved by Alabama. Discusses funding trusts, premium structure, methods of premium financing, gifting and two case studies.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

2745185006	6/22/2020	Pacific Life Insurance - Retirement Solutions Division	Client Conversations: Insuring Life Retirement for Today's Woman-Webinar	Life	General: 1	The course addresses product knowledge of life and social insurance and annuities. Discusses retirement planning, income sources, qualified plans, projected expenditures and investments.
3949876891	6/22/2020	CEU Institute, Inc.	Spinal Cord Injury: Visiting the Past to Predict the Future (1hr) Webinar	Adjuster	General: 1	The course addresses product knowledge of casualty and disability insurance. Discusses types of spinal cord injuries, rehabilitation and treatments, injury prevention, surgery, physical therapy and levels of paralysis.
4228404708	6/22/2020	Voya Insurance and Annuity Company	Five Tips to Help Improve HSA Engagement	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Iowa. Discusses high deductible health plans, health savings accounts to fund deductibles, encouraging use of health savings accounts and plan design.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

1958412854	6/23/2020	Pacific Life Insurance - Retirement Solutions Division	Non-Qualified Deferred Annuities-Webinar	Life	General: 1	The course addresses product knowledge of annuities. Discusses accumulation and distribution, contract structure, annualization, distributions at death and three case studies.
4203079201	6/23/2020	Great West Casualty Company	CT 120 - Introduction to Trucking Insurance	Property & Casualty	General: 1	NAIC Uniform submission, 1 web-based classroom credit hour approved by Nebraska. Discusses insurance as a transfer of risk and loss, property and liability exposures, insurers, insurance regulation, insurance contracts and trucking insurance.
25833495	6/24/2020	Pacific Life Insurance - Retirement Solutions Division	Retirement Planning Strategies for Growth, Income and Wealth Transfer-Webinar	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses retirement income management, guaranteed future income, and managing retirement income.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

1229261418	6/24/2020	PayneWest Insurance, Inc.	Ethics by Choice and Through Practice-WEB BASED Class	Ethics	Ethics: 3	The course addresses ethics. Discusses morals, social media dilemmas, personal ethics and sic case studies and role plays.
3728446672	6/24/2020	WebCE, Inc.	Solving the Named Insured Puzzle in Commercial Lines Policies	Property & Casualty	General: 6	NAIC Uniform submission, 6 computer-based, self study credit hours approved by Texas. Discusses commercial line policy coverage, named insureds, parties to the contract, commercial property versus commercial general liability insurance, commercial auto insurance, workers' compensation, employer's liability, umbrella and excess policies.
1217164860	6/25/2020	Pacific Life Insurance - Retirement Solutions Division	Ethics and Best Practices with Elder Clients-Webinar	Ethics	Ethics: 3	The course addresses ethics. Discusses defining ethics, senior clients, regulations regarding senior issues, best practices, and senior client transactions.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

1257842423	6/25/2020	Broker Educational Sales and IRA Planning - SS Training, Inc		Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses individual retirement accounts, traditional versus employer-sponsored plans, IRA rollovers, distribution planning, annuities within IRAs and creditor protection.
3878337310	6/25/2020	Professional Insurance Agents (PIA) of Montana	Ethical Behavior and Standards In the Workplace	Ethics	Ethics: 3	The course addresses ethics. Discusses professionalism and ethics in the workplace, insurance and agency dynamics, client needs and privacy issues.
321333133	6/26/2020	National Underwriter Company	2021 Medicare Certification	Disability (Health)	General: 8	The course addresses product knowledge of disability and social insurance. Discusses Medicare basics, Parts A, B, C and D, hospital, medical, prescription drug coverages, Medicare Advantage plans, eligibility, premiums, enrollment, compliance, and four case studies.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

3561870448	6/26/2020	Delaware Life Marketing, LLC	Motivate Clients to Act: Manage Risk of Client Inaction	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Indiana. Discusses client risk assessment, client need, and identifying annuity solutions.
3561870448	6/26/2020	Delaware Life Marketing, LLC	Motivate Clients to Act: Manage Risk of Client Inaction - webinar	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Indiana. Discusses client risk assessment, client need, and identifying annuity solutions.
2708902128	6/29/2020	A. D. Banker and Company	Understanding Variable Universal Life Insurance- Webinar	Life	General: 1	NAIC Uniform submission, 1 web-based classroom credit hour approved by Kansas. Discusses variable universal life insurance terminology, mechanism, illustrations, cash accumulation and death benefits, suitability and features.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

2708902128	6/29/2020	A. D. Banker and Company	Understanding Variable Universal Life Insurance	Life	General: 1	NAIC Uniform submission, 1 web-based classroom credit hour approved by Kansas. Discusses variable universal life insurance terminology, mechanism, illustrations, cash accumulation and death benefits, suitability and features.
2708902128	6/29/2020	A. D. Banker and Company	The Federal Estate Tax Exemptions-Use It or Lose It- Webinar	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Kansas. Discusses federal estate and gift exemptions, retaining control of gifted assets, spousal lifetime access trusts (SLATs), and using life insurance to pay estate taxes and settlement costs.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

2708902128	6/29/2020	A. D. Banker and Company	The Federal Estate Tax Exemptions-Use It or Lose It	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Kansas. Discusses federal estate and gift exemptions, retaining control of gifted assets, spousal lifetime access trusts (SLATs), and using life insurance to pay estate taxes and settlement costs.
2708902128	6/29/2020	A. D. Banker and Company	Navigating the Executive Benefits Maze-Webinar	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Kansas. Discusses Executive benefits, for profit versus non-profit organizations, business versus participant goals, entity type and process complexity.
2708902128	6/29/2020	A. D. Banker and Company	Navigating the Executive Benefits Maze	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Kansas. Discusses Executive benefits, for profit versus non-profit organizations, business versus participant goals, entity type and process complexity.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

2827826709	6/29/2020	Nationwide Mutual Insurance Company	Fundamentals of Commercial Insurance Virtual Session	Property & Casualty	General: 1	NAIC Uniform submission, 1 web-based classroom credit hour approved by Ohio. Discusses elements of commercial insurance, risk management, building property and business personal property coverage, tenants improvements and betterments, types of construction, blanket coverage, replacement cost, commercial general liability, limits and optional coverages.
3024167507	6/29/2020	RegEd, Inc.	Adjusting Commercial Liability Losses	Adjuster	General: 5	NAIC Uniform submission, 5 computer-based, self study credit hours approved by North Carolina. Discusses commercial risk and exposures, insurable risk, losses, liability coverage types, types of adjusters, adjuster licensing, standards of conduct, and the adjusting process.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

3673562432	6/29/2020	Rain and Hail Insurance Service, Inc.	2021 Fall Agent Training Webinar	Property & Casualty	General: 3	NAIC Uniform submission, 3 web-based classroom credit hours approved by Washington. Discusses federal updates, fall crop actuarial updates, crop insurance and general standards handbook revisions, claims, policy provision revisions and underwriting.
289297936	6/30/2020	Hudson Insurance Company	2021 Rainfall Index Training	Property & Casualty	General: 3	NAIC Uniform submission, 3 web-based classroom credit hours approved by Kansas. Discusses rainfall index policy provisions, crops, causes of loss, pasture, rangeland and forage coverages, acreage reporting and underwriting.
289297936	6/30/2020	Hudson Insurance Company	2021 Whole Farm Revenue Protection Update	Property & Casualty	General: 2	NAIC Uniform submission, 2 web-based classroom credit hours approved by Kansas. Discusses the whole farm revenue protection policy, 2021 policy changes, the policy cycle, revenue calculation, claim documentation and federal processing requirements.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

289297936	6/30/2020	Hudson Insurance Company	2021 Introduction to Whole Farm Revenue Protection	Property & Casualty	General: 2	NAIC Uniform submission, 2 web-based classroom credit hours approved by Kansas. Discusses basics of the whole farm revenue protection policy, plan features, eligibility, the policy cycle, revenue calculation, claim documentation and federal processing requirements.
1823655871	6/30/2020	Insurance Business Consultants, Inc.	Insureds' Operations That Affect Their Ins. Needs (web)	Property & Casualty	General: 4	The course addresses product knowledge of property and casualty insurance. Discusses custody control exclusions, towing, the American Transportation Research Institute, federal Department of Transportation audits, legal liability, salvage, first party and third party coverage, policy language and coverage.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

1823655871	6/30/2020	Insurance Business Consultants, Inc.	Insureds' Operations That Affect Their Ins. Needs	Property & Casualty	General: 4	The course addresses product knowledge of property and casualty insurance. Discusses custody control exclusions, towing, the American Transportation Research Institute, federal Department of Transportation audits, legal liability, salvage, first party and third party coverage, policy language and coverage.
570461806	7/1/2020	RegEd, Inc.	Adjusting Commercial Auto Claims	Property & Casualty	General: 5	The course addresses product knowledge of property and casualty insurance. Discusses commercial auto loss exposures, adjuster duties and responsibilities, the claims process, policy coverages and exclusions for policies with auto coverage.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

1321858682	7/1/2020	Connecticut General Life Insurance Company	International Non-Governmental Organizations (INGO)	Disability General: (Health) 1	NAIC Uniform submission, 1 classroom credit hour approved by Connecticut. Discusses non-governmental organizations and international non-governmental organizations, insurance concerns for international entities, health insurance considerations, and worker needs.
1394434579	7/1/2020	Nationwide Life Insurance Company	NQDC plans - coordinating distributions (Webinar)	Life General: 1	The course addresses product knowledge of life insurance and annuities. Discusses non-qualified deferred compensation plans, retirement income sources, types and features of non-qualified distribution and retirement planning.
2080207630	7/1/2020	ACUITY, a Mutual Insurance Company	TRUCKING COVERAGES	Property & Casualty General: 1	NAIC Uniform submission, 1 computer-based, self study credit hour approved by Wisconsin. Discusses trucking operations, federal regulations and filings, trucking insurance forms and coverage, loss control and claim handling.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

2385111605	7/1/2020	Scully Health Management, Inc.	Pain and Electrotherapy in Workers Compensation webinar	Adjuster	General: 1	NAIC Uniform submission, 1 hour of web-based classroom credit approved by California. Discusses workers' compensation and pain management, drugs and alternative pain therapies, methods of electrotherapy and determining the best therapy.
3045884321	7/1/2020	Land Title Institute	Cyber Security Trends and COVID-19 - webinar	Title	General: 1	The course addresses product knowledge of title insurance and management. Discusses wire fraud scams, fraud examples, money laundering, stolen fund recovery, and fraud reduction methods.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

106022029	7/2/2020	Nationwide Life Insurance Company	Analysis of the SECURE Act Affecting Retirement Plans (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses the federal Setting Every Community Up for Retirement Enhancement legislation, multiple-employer plans and pooled employer plans, distribution rules and plan qualification provisions.
954089864	7/2/2020	DF Institute, dba Kaplan Financial	Flood Insurance, 3rd Edition	Property & Casualty	General: 3	The course addresses product knowledge of property and casualty insurance. Discusses flood peril, the flood dwelling form, sales, underwriting and claims.
1911399301	7/2/2020	Institute of Strategic Educational Partners	Lifecycle Risk Management	Property & Casualty	General: 8	NAIC Uniform submission, 8 computer-based, self study credit hours approved by Pennsylvania. Discusses creating a new client record, customizing benefits, risk management and mitigation, account review processes and procedures, life changes and the effect on insurance coverage, policy renewal and the claim process.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

2185384244	7/2/2020	One Call Care Management	Respiratory Muscle Weakness May Delay Recovery	Adjuster	General: 1	The course addresses product knowledge of casualty and disability insurance. Discusses the impact on patient recovery of respiratory muscle weakness, treatment and assessment, worker impact, documentation and medical care discharge.
2278895445	7/2/2020	Delaware Life Marketing, LLC	Three Distribution Blind Spots to Watch Out For	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Indiana. Discusses estate planning tax consequences, accumulation and distribution taxation, insufficient guaranteed income, and Social Security holes and annuities as bridge income.
3225262216	7/2/2020	Principal Life-Individual	The Power of the Purse - webinar	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Iowa. Discusses women as financial clients, investor engagement, investment strategies and retirement planning.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

3225262216	7/2/2020	Principal Life-Individual	The Power of the Purse	Life	General: 1	NAIC Uniform submission, 1 classroom credit hour approved by Iowa. Discusses women as financial clients, investor engagement, investment strategies and retirement planning.
53982794	7/3/2020	National Association of Insurance and Financial Advisors Montana	Changes in Montana Laws Affecting Estate/Legacy Planning	Life	General: 1	The course addresses product knowledge of life insurance. Discusses wealth transfer at death of the dead holder, survivor benefit changes, and attorney probate fees update.
2589146903	7/3/2020	National Association of Insurance and Financial Advisors Montana	Powers of Attorney...A Living Estate Plan	Life	General: 1	The course addresses product knowledge of life insurance. Discusses family financial discussions, financial powers-of-attorney, healthcare power-of-attorney, the Montana end of life registry and rights of the terminally ill.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

3647371148	7/3/2020	National Association of Insurance and Financial Advisors Montana	Estate Planning for "Special" Montanans	Life	General: 1	The course addresses product knowledge of life insurance. Discusses financial protection of minor children, special needs children, pets and service animals.
3837007567	7/3/2020	National Association of Insurance and Financial Advisors Montana	Tools for Avoiding Probate	Life	General: 1	The course addresses product knowledge of life insurance. Discusses MSU Extension Service Mont Guides addressing estate and legacy planning for Montanans.
2615043005	7/6/2020	Nationwide Life Insurance Company	COLI: Prospects and Sales Opportunities (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance. Discusses company-owned life insurance, uses for the policy, ownership and beneficiary, buy-sell agreement funding, key employee payment obligations, and death benefits.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

2615043005	7/6/2020	Nationwide Life Insurance Company	COLI: Prospects and Sales Opportunities	Life	General: 1	The course addresses product knowledge of life insurance. Discusses company-owned life insurance, uses for the policy, ownership and beneficiary, buy-sell agreement funding, key employee payment obligations, and death benefits.
3469835949	7/6/2020	Lincoln National Life Insurance Company/Connecticut	An Overview of MEPs (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance and annuities. Discusses open and closed multiple employer plans, plan creation, impact on ERISA, Department of Labor and IRS regulations, fiduciary requirements and annual return requirements.
2579799166	7/7/2020	Bison Mountain Financial	Errors and Omissions Insurance	Ethics	Ethics: 3	NAIC Uniform submission, 3 general credits approved by Arizona. Discusses professional negligence, errors and omissions coverage and claims, policy review, fiduciary responsibilities, duties to insureds and insurers.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

3441686625	7/7/2020	CLM Group, Inc., dba Claims & Litigation Management Alliance	2020 CLM Webinar: Hacked! Preparing the subrogation industry for cyber-related losses	Adjuster	General: 1	The course addresses product knowledge of property and casualty insurance and management. Discusses cyber security, cyber versus standard claims, data breaches, first- party versus third-party cyber security claims.
4137143478	7/7/2020	Nationwide Life Insurance Company	Cash Balance Plans in the Retirement Planning Market (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance. Discusses qualified plans, cash balance plan function, features and characteristics.
1110192076	7/8/2020	National Alliance for Insurance Education and Research	Diagnosing Issues in the CGL Policy (Web)	Life	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses commercial general liability insurance, policy coverages, the insuring agreement, insureds, and clause interpretation.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

1110192076	7/8/2020	National Alliance for Insurance Education and Research	Diagnosing Issues in the CGL Policy (Class)	Life	General: 4	NAIC Uniform submission, 4 classroom credit hours approved by Texas. Discusses commercial general liability insurance, policy coverages, the insuring agreement, insureds, and clause interpretation.
1623386258	7/8/2020	Nationwide Life Insurance Company	Benchmarking Fees and Services - An Essential Element in a Fiduciary's Procedural Prudence (Webinar)	Life	General: 1	The course addresses product knowledge of life insurance. Discusses retirement plan fees, ERISA fiduciary duties, benchmarking fees and ERISA litigation.
2065463880	7/8/2020	National Association of Health Underwriters	Single-Payer Healthcare Certification (Webinar)	Disability (Health)	General: 3	NAIC Uniform submission, 3 web-based, classroom credit hours approved by Illinois. Discusses private purchase health insurance, multi-payer versus single payer plans, plan administration, additional voluntary and supplemental coverage, single payer plans in other countries, and social insurance programs.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

3019660572	7/9/2020	NAU Country Insurance Company	2021 Fall MPCU Update Webinar	Property & Casualty	General: 3	NAIC Uniform submission, 3 web-based classroom credit hours approved by Minnesota. Discusses multi-peril crop insurance, crop insurance plans by state, deadlines for policy submission, federal updates and changes.
3214023186	7/9/2020	Pacific Life Insurance - Retirement Solutions Division	Client Conversations: Should My Trust be the Beneficiary of My IRA?-Webinar	Life	General: 1	The course addresses product knowledge of life insurance. Discusses individual retirement accounts, possible beneficiaries, inherited versus eligible designated, eligible entities as beneficiaries, and planning opportunities.
3651770384	7/9/2020	Prudential Annuities Life Assurance Corporation	Market and Economic Perspectives (Webinar)	Life	General: 1	The course addresses management and marketing. Discusses recession risk, investment re-allocation timing, growth and fiscal policy, and market volatility

Insurance Continuing Education Advisory Council meeting - July 15, 2020

4278711473	7/9/2020	National Underwriter Company	Personal Umbrella - Webinar	Property & Casualty	General: 2	The course addresses product knowledge of property and casualty insurance. Discusses umbrella policy definitions, underlying policy requirements, insureds, and exclusions.
4278711473	7/9/2020	National Underwriter Company	Personal Lines Endorsements - Webinar	Property & Casualty	General: 2	The course addresses product knowledge of property and casualty insurance. Discusses common endorsements, home business coverage, specialized coverages, exclusions and increased limits and liability.
4278711473	7/9/2020	National Underwriter Company	Personal Auto - Webinar	Property & Casualty	General: 4	The course addresses product knowledge of property and casualty insurance. Discusses the personal auto policy, eligibility, definitions, insureds, liability insurance, the insuring agreement and uninsured motorists.

Insurance Continuing Education Advisory Council meeting - July 15, 2020

4278711473	7/9/2020	National Underwriter Company	Homeowners - Webinar	Property & Casualty	General: 4	The course addresses product knowledge of property and casualty insurance. Discusses types of homeowner policies and the use of each, standard perils, exclusions, property and liability coverages.
------------	----------	------------------------------	----------------------	---------------------	------------	--

Individual Submission

	6/15/2020	Terry Scherr	2020 NFIP Adjuster Claims Presentation, National Flood Insurance Program	Property & Casualty	General: 6	The course addresses product knowledge of property and casualty insurance. Discusses personal property, building damage, proof of loss, notice of loss, coverage statement, adjusters reports, causes of loss, subrogation, manufactured home coverage, and flood damage assessment.
--	-----------	--------------	--	---------------------	------------	--